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**December 3, 2019**

## **Municipal Salary Guide Available**

Let the New Jersey Municipal Salary Report help you prepare for your upcoming budget year. This valuable data includes salaries for over 40 municipal positions, and data for 244 municipalities. This digital publication is delivered as a Microsoft Excel Spreadsheet, allowing you to sort and compare data according to your municipality's needs. The data was gathered from a recent survey conducted by the League. [View the full list of positions and municipalities](#) included in this report on the League's website.

For pricing and ordering instruction, please [Visit the League's Publication webpage to order](#).

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## **Advertiser Spotlight**

The advertisement for First MCO features a dark blue header with the text 'The Single Source for All Your Medical Management Needs!'. Below this is the First MCO logo, which consists of the word 'FIRST' in a small font above 'MCO' in a large, bold, blue font. Underneath the logo is the text 'First Managed Care Option, Inc.'. To the right of the logo is a photograph of five diverse people smiling. To the right of the photo is the text 'CONTACT US TODAY TO LEARN MORE', '973-257-5200', and 'WWW.FIRSTMCO.COM'. At the bottom of the advertisement is an orange banner with the text 'The Difference Between Standard and Outstanding Results'.



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