

October 31, 2017

Re: Important Conference Sessions: Exhibitor Learning Sessions

Dear Mayor:

This highlight letter is meant to help you prepare to make the most of your time at our 102nd Annual Conference. As in the past, some of our Conference Exhibitors have put together special sessions to better demonstrate how their products, services and expertise can benefit your municipality. These are their sessions.

Date	Time	Session	Room
Wednesday, November 15th			
	12:00 p.m.	Whitman: Are You at Risk? Health, Safety, & Environmental Issues Facing Your Community	Room 420
	12:00 p.m.	Concord Energy Services: Community Energy Aggregation: The Benefits & The Process	Room 313
	12:00 p.m.	Fire & Safety Services, Ltd.: Cooperative Purchasing & Compliance with LFN 2012-10”	Room 317
	12:00 p.m.	Concentra: Creating a Best-In-Class Occupational Medicine Program for Municipalities	Room 316
	12:00 p.m.	AARP New Jersey: Creating Livable Communities: From Parklets to Form-Based Codes	Room 310
	12:00 p.m.	Lincoln Financial Group: The Future of 457b Plans	Room 416
	1:00 p.m.	IXP Corporation: Managed Services	Room 321

	1:00 p.m.	GovPilot: Leveraging the Cloud for Less Taxing Tax Assessment	Room 318
	1:00 p.m.	Energy Systems Group: Pay for Facility Upgrades Without Raising Taxes	Room 322
	1:00 p.m.	Joy Systems: Stretching Your IT Dollar with Refurbished Technology	Room 406

These sessions are produced by exhibitors to bring you their expertise. Full details can be found in the printed Session Program Book and Conference app. Exhibitors produce these sessions to help you gain in-depth knowledge on specific topics in a comfortable meeting room.

For more information on these and other sessions, visit the League's website at www.njslom.org or [102nd Conference Session Schedule](#). You can also go to [102nd Conference CEUs](#) for the latest listing of seminars offering Continuing Education Units. Also, be sure to read more about these sessions and the Conference in the October and November editions of our magazine, *New Jersey Municipalities*.

The 2017 Conference App is available for download. [Visit your device's App Store to download.](#)

Sincerely,

Michael Darcy, CAE
Executive Director